# **CRDB BANK PLC**

ISSUED PURSUANT TO REGULATIONS 7 AND 8 OF THE BANKING AND FINANCIAL INSTITUTIONS (DISCLOSURES) REGULATIONS, 2014

		Amount in Million Shillings						
CONDENSED STATEMENT OF FINANCIAL			GROUP BANK					
		_	Previous	Current	Previous			
P	OSITION AS AT 31 <sup>ST</sup> DECEMBER, 2018	Current quarter	quarter	quarter	quarter			
		31/12/2018	30/09/2018	31/12/2018	30/09/2018			
	A00FT0	01/12/2010	00,00,2010	01/12/2010	00,00,2010			
<b>A</b> .	ASSETS	011 700	050 557	200 005	040.001			
1.	Cash  Relances with Book of Tanzania	311,732	252,557 605,030	308,895 376,712	249,001			
2. 3	Balances with Bank of Tanzania Investment in Government Securities	384,012 1,238,082	1,220,324	1,181,132	597,329 1,167,344			
4	Balances with Other Banks and financial institutions	328,071	192,881	347,713	210,924			
5	Cheques and items for clearing	22,197	14,277	19,209	12,955			
6	Interbranch float items	0	0	0	0			
7	Bills negotiated	46	46	46	46			
8	Customers Liabilities on acceptances	0	0	0	0			
9	Interbank Loans Receivables	0	0	0	0			
10	Investment in other securities	3,516	3,500	3,516	3,500			
11	Loans, Advances and Overdrafts	3,122,737	3,086,413	3,056,826	3,015,933			
	(Net of Allowances for Probable Losses)							
12	Other Assets	320,574	247,532	309,993	238,572			
13	Equity Investments	5,400	6,163	27,811	28,574			
14	Underwriting accounts	0	0	0	0			
15	Property, Plant and Equipment	300,205	299,223	288,032	285,870			
16	TOTAL ASSETS	6,036,571	5,927,944	5,919,885	5,810,047			
В.	LIABILITIES							
17	Deposits from other banks and financial institutions	1,697	8,678	1,697	8,678			
18	Customer deposits	4,663,638	4,511,638	4,559,243	4,409,230			
19	Cash letters of credit							
20	Special deposits	24,724	23,285	24,724	23,285			
21	Payment orders / transfers payable	2,389	2,377	2,061	2,377			
22	Bankers' cheques and drafts issued	1,200	1,549	761	1,015			
23	Accrued taxes and expenses payable	42,251	37,957	40,441	37,050			
24	Acceptances outstanding	0	0	0	0			
25	Interbranch float items	0	0	0	01 100			
26	Unearned income and other deferred charges Other Liabilities	23,723 63,795	21,918	23,247	21,420			
27 28		448,207	64,622 468,121	74,337 448,207	78,381 464,313			
<b>29</b>	Borrowings TOTAL LIABILITIES	5,271,625	5,140,147	<b>5,174,719</b>	<b>5,045,750</b>			
30	NET ASSETS / (LIABILITIES)	764,946	787,797	745,166	764,297			
C.	SHAREHOLDERS' FUNDS	704,040	707,707	740,100	104,201			
٥.	OF WHILE TO EDELING TO TOPO							
31	Paid up share capital	65,296	65,296	65,296	65,296			
32	Capital Reserves	0	0	0	0			
33	Retained earnings	420,676	448,387	397,945	427,598			
34	Profit /(Loss) account	64,727	52,257	70,182	54,316			
35	Others Capital Accounts	214,246	221,857	211,743	217,087			
36	Minority Interest	0	0	0	0			
37	TOTAL SHAREHOLDERS' FUNDS	764,946	787,797	745,166	764,297			
38	Contingent Liabilities	767,151	761,329	764,099	759,870			
39	Non performing loans & advances	282,084	294,640	281,642	288,665			
40	Allowances for probable losses	191,363	178,589	191,143	178,230			
41	Other non performing assets	0	0	0	0			
D.	SELECTED FINANCIAL CONDITION INDICATORS							
(i)	Shareholders Funds to Total assets	12.7%	13.3%	12.6%	13.2%			
(ii)	Non performing loans to Total gross loans	8.17%	8.96%	8.32%	8.97%			
(iii)	Gross Loans and advances to Total deposits	71.2%	72.4%	71.3%	72.5%			
(iv)	Loans and Advances to Total assets	51.7%	52.1%	51.6%	51.9%			
(V)	Earnings Assets to Total Assets	77.7%	76.0%	77.5%	75.7%			
(vi)	Deposits Growth	3.4%	1.8%	3.4%	1.6%			
(vii)	Assets growth	1.8%	-1.6%	1.9%	-1.8%			



#### Signed by:

Mr. Abdulmajid M. Nsekela Mr. Izengo D. Soka Mr. Frederick B. Nshekanabo Managing Director Director of Internal Audit Director of Finance

We the undersigned directors attest to the faithful representaion of the above statements. We declare that the statements have been examines by us and to the best of our knowledge and belief have been prepared in conformance with International Finacial Reporting Standards and requirements of the Banking and Financial Institutions Act, 2016 and they present a true and fair view.

#### Signed by:

Date:

Mr. Ally H. Laay Mr. Hosea E. Kashimba **Board Chairman Board Member** 

25th January 2019

CONDENSED STATEMENT OF PROFIT OR LOSS
AND OTHER COMPREHENSIVE INCOME FOR
THE PERIOD ENDED 31 <sup>ST</sup> DECEMBER, 2018

	Amount in Million Shillings							
CONDENSED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR	GROUP		BANK		GROUP		BANK	
THE PERIOD ENDED 31 <sup>ST</sup> DECEMBER, 2018	Current Quarter 31/12/2018	Comparative Quarter 31/12/2017	Current Quarter 31/12/2018	Comparative Quarter 31/12/2017	Current Year Cumulative 31/12/2018	Comparative Year Cumulative 31/12/2017	Current Year Cumulative 31/12/2018	Comparative Year Cumulative 31/12/2017
1. Interest Income	154,481	146,149	149,824	144,616	586,235	560,344	567,369	547,754
2. Interest expense	(31,297)	(37,163)	(29,715)	(38,167)	(143,444)	(150,628)	(135,804)	(146,982)
3. Net interest income	123,184	108,986	120,109	106,449	442,790	409,716	431,565	400,772
<ul><li>4. Bad debts written off</li><li>5. Impairment Losses on Loans and Advances</li></ul>	(32,199)	(74,258)	(32,169)	(74,190)	(115,040)	(153,374)	(114,737)	(152,327)
6. Non-Interest Income	54,821	55,674	53,660	53,714	220,395	210,698	210,528	198,651
6.1 Foreign Currency Dealings and Translation Gain / (Loss)	9,372	9,701	9,217	9,571	31,103	37,351	30,428	36,033
6.2 Fees and Commissions	44,071	43,821	44,719	42,131	174,482	163,296	167,145	154,828
6.3 Dividend Income	0	0	0	0				
6.3 Other Operating Income	1,378	2,153	<del>-</del> 276	2,012	14,810	10,051	12,956	7,790
7. Non-Interest Expense	(121,763)	(114,257)	(114,422)	(112,600)	(447,885)	(413,461)	(422,583)	(400,148)
7.1 Salaries and Benefits	(55,560)	(48,925)	(51,448)	(45,026)	(210,331)	(195,393)	(195,091)	(176,311)
7.2 Fees and Commissions	(5,288)	(4,457)	(9,426)	(8,422)	(19,664)	(13,997)	(25,348)	(33,723)
7.3 Other Operating Expenses	(60,916)	(60,875)	(53,548)	(59,152)	(217,890)	(204,072)	(202,144)	(190,114)
8. Operating Income/(Loss)	24,043	-23,855	27,178	-26,627	100,260	53,578	104,773	46,947
9 Income tax provision	(11,572)	(5,466)	(11,312)	(5,934)	(35,533)	(17,366)	(34,591)	(16,138)
10 Net Income (Loss ) After Income Tax	12,470	(18,388)	15,866	(20,693)	64,727	36,212	70,182	30,809
11 Other Comprehensive Income	(7,331)	6,632	(7,064)	3,582	3,900	15,574	8,059	15,628
Translation+Revaluation Reserve+Shares Traded	(7,331)	6,632	(7,064)	3,582	3,900	15,574	8,059	15,628
12 Total Comprehensive income/(loss)for the year	<b>5,139</b>	(11,757)	8,802	(17,111)	68,627	<b>51,786</b>	<b>78,241</b>	46,437
, , , ,	,	, ,	,	, ,	,	•	,	,
13 Number of Employees	3,101	3,164	2,868	2,902	3,101	3,164	2,868	2,902
14 Basic Earnings Per Share	4.8	-7.0	6.1	-7.9	24.78	13.9	26.87	11.8
14 Number of Branches	234	255	231	252	234	255	231	252
SELECTED PERFORMANCE INDICATORS:								
(i)Return on Average Total Assets	1.6%	-1.6%	1.8%	-1.8%	1.7%	1.0%	1.8%	0.9%
(ii)Return on Average Shareholders' Funds	6.4%	-9.8%	8.3%	-11.3%	8.3%	4.8%	9.2%	4.2%
(iii)Non interest Expense to Gross Income	68.4%	69.4%	65.8%	70.3%	67.5%	66.6%	65.8%	66.8%

10.9%

10.1%

10.1%

9.7%

10.0%

9.7%

#### **OTHER DISCLOSURES**

10.9%

10.2%

(iv)Net Interest Income to Average Earning Assets

ONDENSED STATEMENT OF CASH FLOW	GRO	OUP	BAN		lillion Shillings GR	OUP	В	ANK
TATEMENT FOR THE QUARTER ENDED 1st DECEMBER 2018	Current	Previous	Current	Previous	Current year	Previous year	Current year	Previous yea
PEOLINDER 2010	quarter 31/12/2018	quarter 31/09/2018	quarter 31/12/2018	quarter 31/09/2018	Cumulative 31/12/2018	Cumulative 31/12/2017	Cumulative 31/12/2018	Cumulative 31/12/2017
Cash flow from operating activities:	0.4.0.40	00.070	07.040	0.4.057	400.404	50.570	101010	40.047
Net income (Loss) Adjustment for :	24,213 -	32,372	27,349 -	31,057	100,431	53,578	104,943	46,947
- Impairment / Amortization	44,148	41,330	43,552	40,856	171,829	212,713	169,971	208,319 186,414
<ul><li>Net change in loans and Advances</li><li>Gain / loss on Sale of Assets</li></ul>	(162,116) 1,061	(79,518) <del>-</del>	(167,892) 1,307	(74,385) -	(354,691) 657	166,587 452	(339,039) 805	480
- Net change in Deposits	145,639	104,350	142,749	95,247	291,109	168,232	275,323	145,301
<ul> <li>Net change in Short Term Negotiable Securities</li> </ul>	- (16,044)	- 5,567	<del>-</del> (24,887)	6,066	- 38,162	- (280,582)	- 35,194	(288,101)
- Net change in Other Liabilities	(151,155)	(35,776)	(154,021)	(33,224)	(130,405)	(73,809)	(138,186)	(74,993)
<ul><li>Net change in Other Assets</li><li>Tax paid</li></ul>	405,442 (9,566)	(10,281) (11,135)	364,446 (10,229)	(958) (10,791)	369,452 (42,937)	441,718 (53,556)	359,738 (42,937)	428,047 (51,790)
- Others (specify)  Net cash provided ( used ) by operating activities	(438,436) <b>(156,814)</b>	- 46,909	(428,014) <b>(205,640)</b>	- 53,867	(438,436) <b>5,170</b>	(416,759) <b>218,574</b>	(428,014) <b>(2,202)</b>	(403,929) <b>196,695</b>
	(130,614)	40,909	(203,040)	55,667	3,170	210,574	(2,202)	190,093
Cash flow from investing activities: Dividend Received	_	<u>-</u>	_	<u>-</u>				
Purchase of Fixed Assets	(7,978)	(41,831)	(7,377)	(41,824)	(92,478)	(76,432)	(91,836)	(62,120)
Proceeds from Sale of Fixed Assets Purchase of Non - Dealing Securities	<del>-</del> 92	_	<del>-</del> 92	_	-	237 (139)	-	(139)
Proceeds from Sale Non - Dealing Securities	-	-	-	-				, ,
Others (Intangible)  Net cash provided (used ) by investing activities	(9,034) <b>(16,920)</b>	(2,608) <b>(44,440)</b>	(8,933) <b>(16,218)</b>	(2,608) <b>(44,432)</b>	(13,459) <b>(105,937)</b>	(11,940) <b>(88,274)</b>	(13,269) <b>(105,104)</b>	(11,666) <b>(73,925)</b>
	(10,020)	(,)	(10,210)	(11,102)	(100,001)	(50,21.1)	(100,101,	(. 5,525)
Cash flow from financing activities: Repayment of Long-term Debt	(125,661)	(66,347)	(120,590)	(66,347)	(240,791)	(112,344)	(240,791)	(112,344)
Proceeds from Isuance of Long Term Debt	-	-	-	-	<del>-</del>	-	-	-
Proceeds from Issuance of Share Capital Payment of Cash Dividends	- (79)	- (377)	- (79)	(377)	- (13,013)	- (25,582)	- (13,013)	(25,582)
Proceeds from borrowings and subordinated debt	-	-	-	-		348,524	-	348,524
Others (Grant received and refund)  Net Cash Provided (used ) by Financing activities	75 <b>(125,664)</b>	- (66,724)	- (120,668)	(66,724)	75 <b>(253,728)</b>	1,010 <b>211,608</b>	(253,804)	210,598
) , ,	, , ,		•	,			,	
:Cash and Cash Equivalents: Net Increase/ (Decrease ) in Cash and Cash								
Equivalent	(299,398)	(64,255)	(342,526)	(57,290)	(354,495)	341,908	(361,110)	333,368
Cash and Cash Equivalents at the Beginning of the Quarter / Year	1,013,394	1,077,649	1,028,953	1,086,243	1,068,492	726,584	1,047,537	714,169
Cash and Cash Equivalents at the end of								
the Quarter / Year	713,996	1,013,394	686,427	1,028,953	713,996	1,068,492	686,427	1,047,537
NDENSED STATEMENTS OF			Amount i	n Million Shillir	ngs			
IANGES IN EQUITY AS AT	Share	Share	Retair		•	General	Others	Takal
ST DECEMBER, 2018	Share capital	Share Premium	Retair Earnir		Regulatory Reserves	Provision Reserves	Otners	Total
OUP						710001700		
rent Year - 31/12/2018								
As previously reported	65,296	158,314	463,4		-	27,217	19,209	733,46
mpact of adopting IFRS 9 unce as at the beginning of the year (Restated)	65,296	158,314	(28,0 <b>435,3</b>		-	27,217	19,209	(28,05 <sup>-</sup> <b>705,40</b>
t for the year	00,290	150,514	<b>435,3</b> 64,7		-	21,211	19,209	<b>705,40</b> 64,72
er Comprehensive Income			,	-			3,900	3,90
sactions with owners dend paid			(13,0	59)				(13,059
ulatory Reserve				-	-			(10,000
neral Provision Reserve ers			(3,7			3,737	1,869	0.00
ers ance as at the end of the current period	65,296	158,314	2,1 <b>485,4</b>		-	30,954	1,869 <b>24,978</b>	3,96 <b>764,94</b>
·								
rious Year - 31st December 2018  ance as at the beginning of the year								
As previously reported	65,296	158,314	417,2		48,843	26,537	1,966	718,18
Prior year adjustment unce as at the beginning of the year (Restated)	65.000	150.014	(10,5		48 842	26 527	1.066	(10,561 <b>707 62</b>
Ince as at the beginning of the year (Restated)  t for the year (Previous)	65,296	158,314	<b>406,6</b> 36,2		48,843	26,537	1,966	<b>707,62</b> 36,21
year adjustment			,					·
it for the year (Restated) er Comprehensive Income				_			15,574	15,57
sactions with owners							10,074	10,07
lend paid			(26,1		(40.040)			(26,118
ulatory Reserve eral Provision Reserve			48,8 (6	43 80)	(48,843)	680		
rs			(1,5	02)			1,670	16
nce as at the end of the previous period	65,296	158,314	463,4	24	-	27,217	19,209	733,46
NK ent Year - 31/12/2018								
ance as at the beginning of the year								-
As previously reported mpact of adopting IFRS 9	65,296	158,314	442,4 (28,0		-	26,796	15,135	708,03 (28,051
npact of adopting IFRS 9  nce as at the beginning of the year (Restated)	65,296	158,314	(28,0 <b>414,4</b>		-	26,796	15,135	(28,05) <b>679,98</b>
for the year			70,1	82			0.050	70,182
Comprehensive Income actions with owners							8,059	8,05
end paid			(13,C	59)				(13,059
ulatory Reserve eral Provision Reserve			(0.0	- 42)	-	3,642		
eral Provision Heserve rs			(3,6 2	42) 03		0,042	(203)	(C
nce as at the end of the current period	65,296	158,314	468,1	27	-	30,438	22,991	745,160
ous Year - 31 December 2017 nce as at the beginning of the year								
previously reported	65,296	158,314	399,7		48,533	26,537	(187)	698,27
r year adjustment	05.000	450.044	(10,5		49.522	06 507	(4.07)	(10,56 <sup>-</sup>
nce as at the beginning of the year (Restated) for the year	65,296	158,314	<b>389,2</b> 30,8		48,533	26,537	(187)	<b>687,71</b> 30,80
r Comprehensive Income			55,0				15,628	15,62
sactions with owners			(00.4	1.8)			-	/00 11
end paid Ilatory Reserve			(26,1 48,5		(48,533)			(26,118
eral Provision Reserve			(2	59)		259		
			3	06			(306)	
rs(Transfer of excess depreciation)  nce as at the end of the previous period	65,296	158,314	442,4	0/1		26,796	15,135	708,03

# MINIMUM DISCLOSURE OF BANK CHARGES AND FEES 2018

## **TRANSACTION**

Required minimum opening balance

Monthly service fee

Electronic statement

Adhoc statement

Withdrawal charges

Cash deposit charge

Issuance of TemboCard

Closing account

Periodic schedule statement

E-statement monthly

Cheque book (per leaf)

Dishonoured cheque

Cash payment to 3rd party (if there is no cheque list)

Bulk cash deposit (for small denomination)

Stop payment order (for already issued cheque)

Standing orders (within the same bank)

Salary handling

TRA collection

**EFT** 

#### **AMOUNT (TZS)** SAVINGS ACCOUNT **CURRENT ACCOUNT**

20,000 100,000

Corporate 17,700 1,888

Personal/SME 15,340

Free Free 1.999 Per Month 1.999 Per Month

3.540 4,720

Free Free Free

5,900 23,600

Free Free 472

1.2% min 177,000 max 354,000

2,360

0.24% min 2.360

1.2% min 59,000, max 354,000

1,999 1,999

Free

Free

**AMOUNT (TZS)** 

#### Outward transfers Free Inward transfers 4,720

### ATM TRANSACTION

(a) International cards

(a) Illiellialional Carus	
Issue of TemboCard (faulty)	Free
Replacement of TemboCard (lost)	23,600
(b) ATM Withdrawals	
Within the same bank (on us)	944
To other banks ATM (on others)	3,540
ATM mini statement	299

# **SIMBANKING**

Balance inquiry	354
Transfer to own account	699
Transfer to third party account	829
Mini statement	295
Mobile Top up	Free
Bills payment	Free

## Transfer to MNOs:

Deposits up to TZS 1 Billion

crdbbank.co.tz

up to	200,000	2,499
200,001	500,000	4,199
500,001	1,000,000	6,399

### **RATES**

3 Months	1.5% - 3.5%
6 Months	2% - 4%
9 Months	2.5% - 4.5%
12 Months	3% - 5%

24 Months 4% -5% 5%

36 Months (Thamani) Prime lending rate (declining) 19%

#### TISS

Outward transfers Inward transfers

## **INTERNET BANKING**

Balance inquiry **Payments** Fund transfer to own and third party

# AMOUNT (TZS)

11,800 Free

> Free Free

899



**Introducing New CRDB** Bank **Internet Banking** 





BANKING HAS NEVER BEEN SO SIMPLE.

SIMPLE AND INTUITIVE **EXPERIENCE ACROSS ALL DEVICES** 

STATE OF THE ART SECURITY

# SO SIMPLE AS WITHDRAWING CASH AT ATM

- Pay your bills
- Make payment to other banks: TISS & EFT
- Make international payments: SWIFT
- Make bulk payments to accounts & mobile wallets
- Make forex payments
- Make Government payments through GEPG
- Transfer money















